

# CURRICULUM VITAE

## PERSONAL INFORMATION

Name **EMANUELE TACCHINO**  
Address **VIA SPINABELLA 7, MARINO (RM) 00047**  
Telephone **+06 83513887, +342 8835856**  
E-mail **emanuele.tacchino@fastwebnet.it**

Nationality Italian  
Date of Birth MAY 30, 1977

## WORK EXPERIENCE

- June 2013-~~Today~~ October 2017
- **Alectris Italia S.r.l.**, Piazzale Cadorna 10 Milan
- *O&M Business Development Manager and Country Manager (from January 2016)*
- Head of O&M Business Development, International O&M Business Development
- Business Development for Alectris O&M, Asset Management & Asset Improvement services and products (*advanced monitoring and management solar ERP platform ACTIS*) for PV Plants. Direct development of new advanced O&M and Asset Management business opportunities in the most interesting and promising Photovoltaic EMEA and LATAM Markets (*Italy, Romania, Jordan, Turkey, Uk, Germany, Mexico, Chile*). Supervision of Asian and Far East market development (*Uzbekistan, India, Japan*).
- August 2007- December 2012
- **Solar Ventures**, Galleria San Babila 4/B Milan
- *PV Plant Developer and Independent PV Power Producer*
- Head of Business Development, International Business Development
- Business Development (Origination, Engineering and Permitting, up to a "ready to be built status" in a bankability perspective) to realize or sell new ground mounted PV Plants in Italy in the South (*Permitted both in DIA and Single Authorization: 80MWp*), and in the North (*Permitted in Screening/EIA/Single Authorization: 45MWp*). Assessment/negotiation with Major EPC and Module suppliers to start construction of approx currently operating 49MWp fixed c-Si PV plants. International scouting and development (Market/Projects/Local Partners Co-Venturers or Servicers/Banks Assessment, PPA negotiations) of new PV opportunities under South Africa IPP Program (*up to 150MWp*), in Romania (*on going, approx 35MWp*), Turkey (*on going, approx 90MWp*), and other Emea and Latam new emerging markets.
- May 2004-August 2007
- **Ferrania Technologies**, Viale della Liberta, Ferrania (SV)
- *Chemical-Photographic and Medical Production*
- Program Manager and Business Developer  
New business assessment and development (evaluation of raw material suppliers (*LDK, Deutsche Solar, Wacker, Memc*) and equipment providers (*GT Solar, Centrotherm, Spire*), market development, financing and research of potential equity investors (*Solar Ventures*)) to start a new solar cell and PV module 30MWp production line (*Ferrania Solis*).
- March 2003-May 2004
- **Gruppo Omnia**, Via Vecchi 12 B, Genoa
- *Special Vehicols Preparation and Territorial Investments*
- Project Manager and Business Developer  
Reorganization or start up of consulting companies for public administration (*Koinè*), educational training (*Consorzio Arpa*), fiberglass production (*Germetex*) and developing RF-ID solutions (*Telemetrika*)

Partners: *Feem, Politecnici Torino/Milano, Vetroresine Italia, WhereNet, Precision Systems*  
Customers: *BredaMenarinibus, Sevel, Cim, Gruppo Spinelli, Amt*

June 2002-February 2003

**Accenture**, Largo Donegani, Milan

*ICT Consulting*

Analist

Post sales reengineering and design, development and deployment of a Credit and Post Sales Management Application.

## EDUCATION AND TRAINING

February, November 2005

- *Deloitte Consulting*, Milan
- Project Management, Accounting

February, August 2005

- *Hyperion*, Milan
- SW Hyperion HFM, Essbase, Reports for Business Intelligence

March 2003-July 2003

- *Consorzio Arpa*, Genoa
- Business Planning and Development

December 2002

*Engineering*, University of Genoa

- Degree in Telecommunications Engineering (108/110)

July 1996

- *M.Champagnat, High School, Scientific Institute*, Genoa
- Diploma (58/60)

## PERSONAL SKILLS AND COMPETENCES

MOTHER TONGUE

ITALIAN

OTHER LANGUAGES

- Reading Skills
- Writing Skills
- Verbal Skills

**ENGLISH** (Toefl 583)

GOOD

GOOD

GOOD

SOCIAL SKILLS AND COMPETENCES

Good relational and presentation skills

ORGANITAZIONAL SKILLS AND COMPETENCES

Business Development; Project Management; Presentation and Communication skills

TECHNICAL SKILLS AND COMPETENCES

Languages: VisualBasic.Net, Vba, Pl/Sql, Java, JavaScript, VbScript, Jsp, Html

Applications: MS Office (Word, Excel, PowerPoint, Access, Visio, Project), MS SQL Server, MS Visual Studio, Windows 9x/NT, RF-ID Id&Locating Systems, Hyperion HFM&Reports, Essbase

ARTISTICAL SKILLS AND  
COMPETENCES

Acoustic and Electric Guitar

DRIVING LICENCE

B

AVAILABILITY TO TRAVEL

Interest and availability to travel in Italy and abroad